

Project Overview

Monarch Realty Holdings owns seven Upper Manhattan pre-war buildings that lacked adequate building insulation. Several of the properties were facing penalties related to New York City's Local Law 97 (LL97), which regulates carbon emissions for buildings over 25,000 gross square feet. Other smaller buildings were also in need of repair.

To comply with LL97 and improve occupant comfort in all their buildings, Monarch reached out to NYC Accelerator in 2019. Through the program, the properties received free technical assistance, took advantage of available incentives from Con Edison, and were connected to two vetted service providers — STRATCO Property Solutions and Rains Energy. With support from NYC Accelerator, all the apartment buildings reduced operational costs, while the larger buildings are on track to meet LL97 compliance.



- ▼ \$83,074 Net project cost (after incentives)
- \$553,826 Total project cost (before incentives)
- **\$470,752** Incentives received (85% of net project cost)
- **☼ \$52,000/year** Estimated energy cost savings
- **\$20,368** Estimated LL97 penalties avoided for 2030
- → 3 months Actual project duration
- **↗ 1 year** Payback period

The Opportunity

Through quarterly monitoring and an energy audit, STRATCO Property Solutions identified potential energy conservation measures to improve energy efficiency across Monarch's building portfolio. Using software to monitor energy usage and adding roof and pipe insulation, Monarch aimed to lower gas consumption, improve occupant comfort, and eventually downsize heating and cooling equipment.

- ✓ Pre-war buildings, three of which were facing penalties for exceeding carbon emissions limits set by LL97
- Inadequate insulation contributed to inconsistent building temperatures and affected occupant comfort









A new boiler increases efficiency and reduces carbon emissions.

The Solution

Monarch connected with NYC Accelerator and received:

Free help to find trusted service providers

Access to financial incentives that made building envelope upgrades affordable

An energy efficiency plan from STRATCO Property Solutions and Rains Energy to reduce operating costs in their large and small buildings and comply with local laws

The Benefits

- → Incentives to offset upgrade costs
- → Reduced energy use and reliance on expensive energy sources.
- Enhanced occupant comfort from consistent building temperatures and fewer drafts
- → Increased property value
- Lowered projected penalties from LL97

"From a technical perspective, it has been a highly beneficial experience to enhance Monarch's building envelope, thereby reducing their carbon emissions and facilitating financial incentives."

Ariel Sosa, STRATCO Property Solutions, Chief Sustainability Officer and Consultant for Monarch Realty Holdings

"Throughout the project, we have received positive feedback from the building occupants and tenants. They have expressed their satisfaction with the enhanced energy efficiency measures we've implemented. Indoor temperatures are now comfortable, and there is nothing I would change."

Nicolas Loizou, Monarch Realty Holdings, VP of Operations/Property Manager

Want to help your building improve comfort, lower costs, and comply with local building energy laws?



Contact NYC Accelerator today to get started.

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